



amadeus

Amadeus Value Hotels

Sourced by Amadeus, priced by you

Providing benefits to both the traveler and travel sellers is an essential part of the **Amadeus Travel Platform**. That's why we offer Amadeus Value Hotels. Hotel content that is sourced by Amadeus and, best of all, **priced by you**. With each property offering net rates, you decide your mark-up and maximize your revenue.

Available as part of our hotels offering through the Travel Platform, **Amadeus Value Hotels helps bring value to you**.

No more...

- ☐ Trying to get access to hotel travel managers to negotiate net rates
- ☐ Handling manual reservations
- ☐ Searching multiple websites to get the best rates

...Instead

- ☒ Free programme participation
- ☒ Access to a large number of hotels with highly competitive rates
- ☒ Autonomy to set agency fee levels

Benefits

1. Free, net rate hotel program, **simple sign-up procedure**
2. Extensive worldwide content: **600,000+ properties**
3. **Rates are pre-negotiated** by Amadeus
4. **Instant cash flow** with agency fee made at point of sale
5. **Autonomy** to decide your sales margin
6. **Efficient booking functionalities**
7. **A single shopping window** to easily compare multiple hotel offers on the same screen
8. All bookings integrated into the **PNR**, mid and back office systems
9. Convenient agency **credit line or credit card** payment, including virtual credit card payment with **Amadeus B2B wallet**
10. Easy **invoicing and reconciliation** processes
11. **24/7 support** to you and your customers and **personalized travel documents**

How does Amadeus Value Hotels bring value?



1. Value for your Customers:

Choose from 600K+ properties and hotel chains worldwide, with:

- _ Diverse content offer to suit all traveler types
- _ Variety of rates and meal plan



2. Value for your Time:

All properties are integrated into the Hotel Platform, so you can:

- _ Access directly from Amadeus Selling Platform or any point of sales such as Cytric, web-services, with no additional log-in
- _ Keep track of bookings via the full PNR and back-office integration
- _ Open and manage easily your incident requests directly in Amadeus Service Hub



3. Value for your Business:

There's no need to wait for your reward:

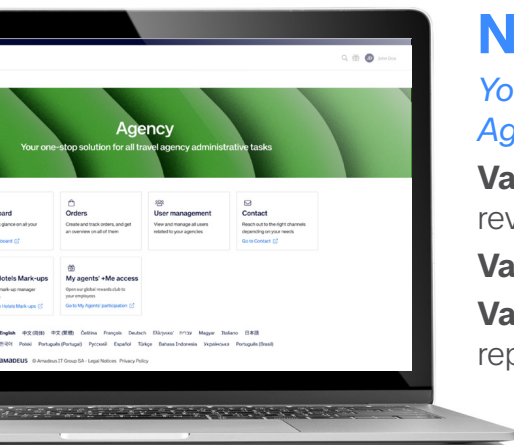
- _ We offer pre-paid rates, so you collect the reward straight after booking
- _ Define your own rates and margins with the markup tool
- _ Make payments through an agency credit card or through a consumed credit line



4. Value for your Brand:

Maintaining a good reputation with your customers is always top of mind:

- _ Access a multilingual helpline to support your customers when they need it
- _ Personalize all travel documents to maximize your agency's brand awareness
- _ Quick and easy onboarding, with several materials to help you get started



New:

*You can easily manage and monitor your agency's performance in the **Agency tab in Amadeus Service Hub**.*

Value Hotels Dashboards: Review your agency's Value Hotels bookings, revenues and monitor top destinations.

Value Hotels Mark-ups: Control your revenue by adjusting mark-ups easily.

Value Hotels Invoices: Download your Value Hotels invoices and billing reports for specific Office IDs from one unique place.

Value Hotels Ordering: enroll your network to Amadeus Value Hotels and request access to the different modules.