

aMADEUS

# Amadeus Value Hotels

Sourced by Amadeus, priced by you

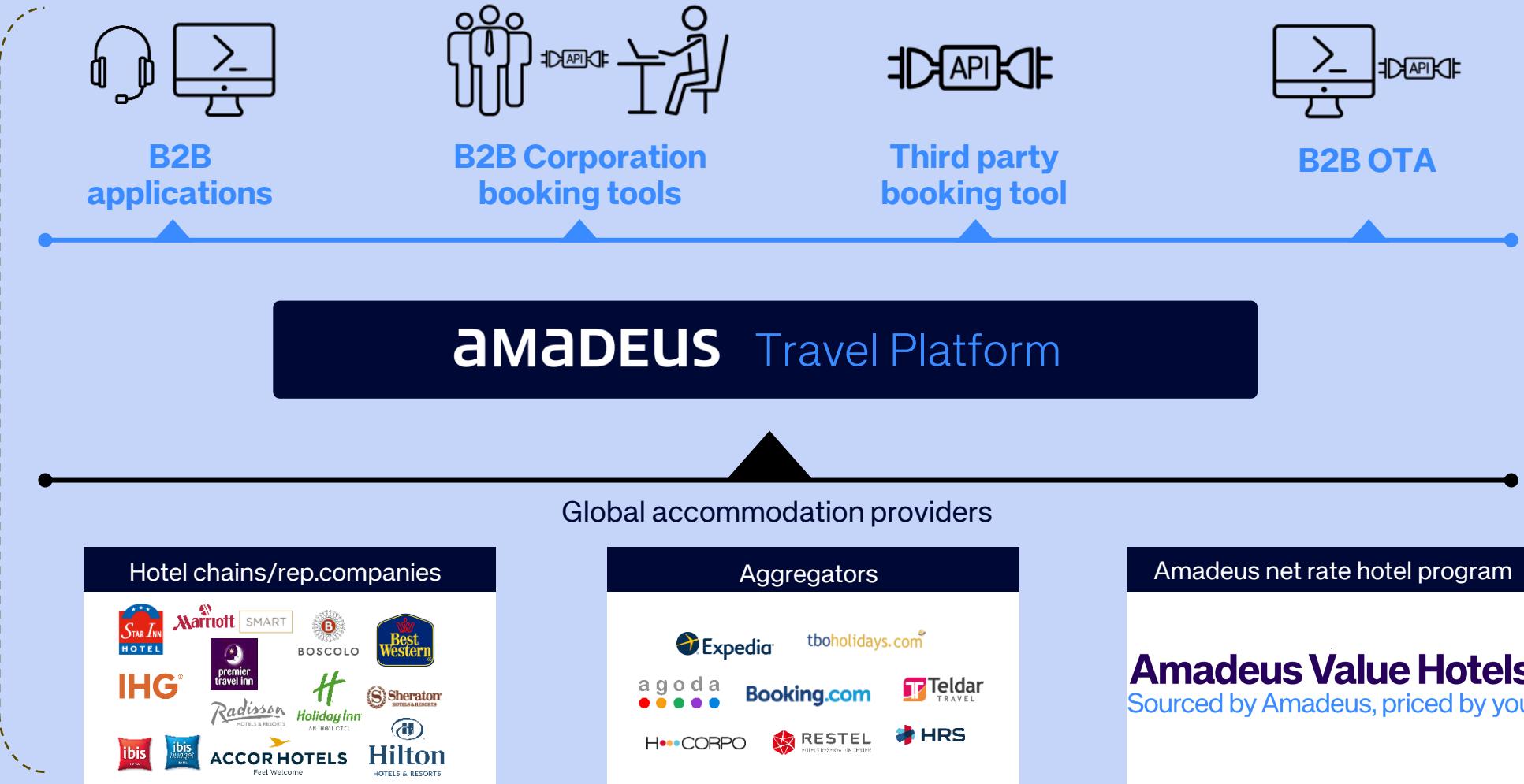
Amadeus. It's how travel works.

CONFIDENTIAL & RESTRICTED

# Provide your customers exactly what they want

Where and when they want it

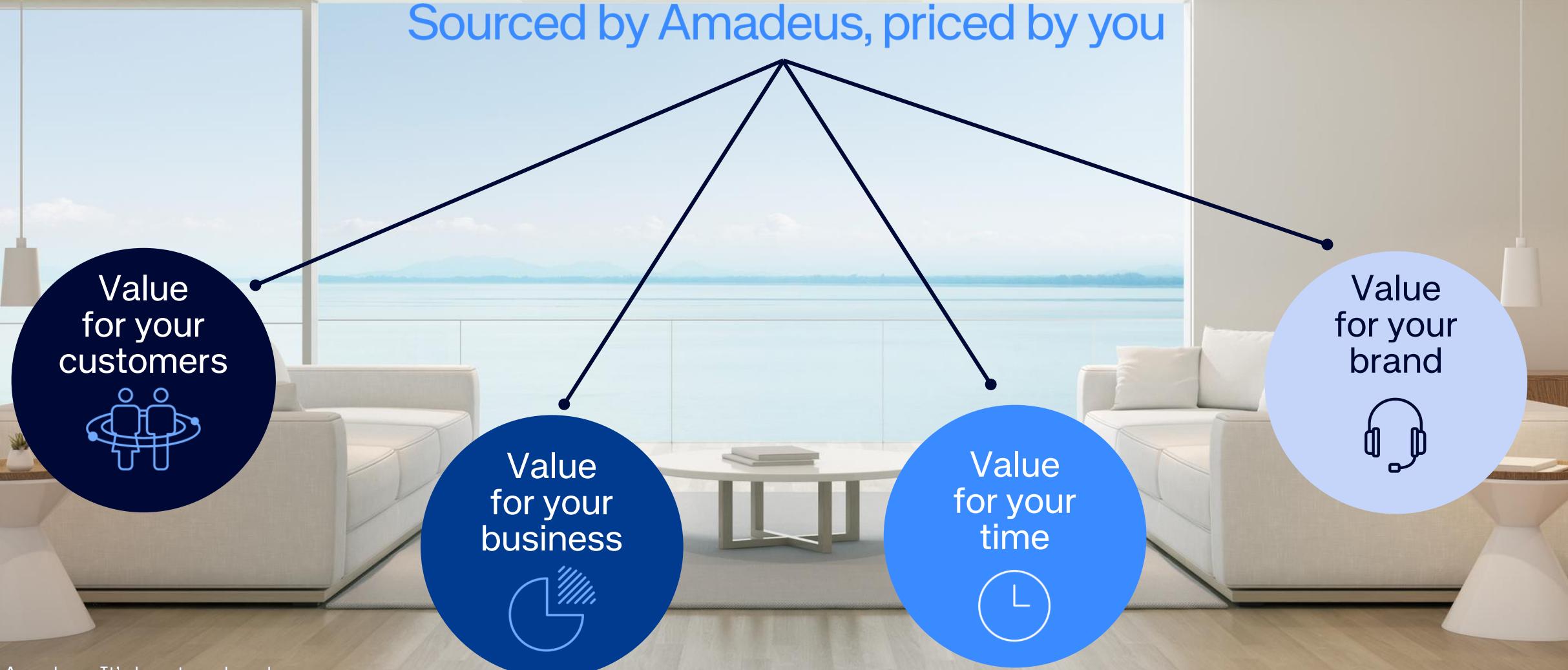
Our portfolio includes properties of all types, in all locations so you can be sure to always **give your customers exactly what they want**, where and when they want it



# Why choose Amadeus Value Hotels?

## Amadeus Value Hotels

Sourced by Amadeus, priced by you



# A world of prepaid content

To suit all types of customers

Whatever the reason for traveling...  
Leisure, corporate or both – choose from  
a wide variety of prepaid content, to appeal  
to every traveler, no matter their budget.

Access different types of accommodation,  
from luxury suites to private boutique and  
business hotel rooms, all at competitive net  
rates, pre-negotiated by Amadeus.

Diverse  
prepaid content

**600K+**  
Major chains and  
properties worldwide

Suit  
all budgets



# Our hotel coverage

Discover our 600,000 hotels worldwide, from global chains to independent properties, accessible through one central platform



# Take charge of your finances

No need to wait for your reward



Value  
for  
your  
business

Collect your hotel revenue immediately.

Amadeus Value Hotels offers you pre-paid rates. This means you receive your revenue upfront, instead of waiting until after check-out.

Define your own mark-up.

Take charge of your sales with our mark-up tool.

Decide your own rates and set your own margins.

Amadeus provides your travel agency with an agreed credit line.

Flexible payment options

- Agreed credit line\*
- Agency credit card
- B2B wallet (virtual credit card)

Immediate  
cash-flow

Choose your  
mark-up

Convenient  
Credit line



Amadeus **provides your travel agency** with an agreed credit line to book Amadeus Value Hotels. Following payment, this credit line amount will be automatically recharged.



**Once the booking is completed**, you earn your agency fee and Amadeus invoices you for the net rate.

Average revenue per booking for your agency: 34€\*.



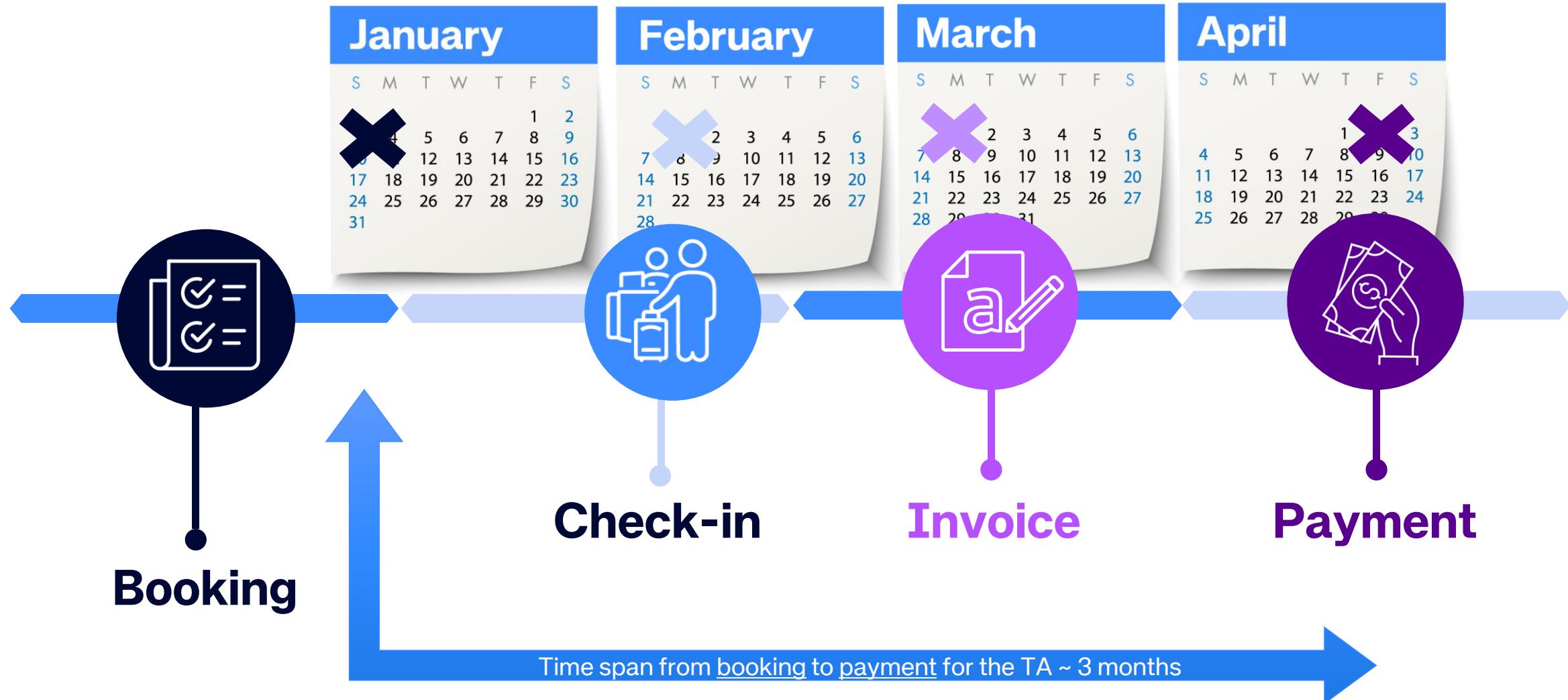
**You immediately receive** two confirmation documents:

- Hotel voucher for the guest
- Confirmation email for your travel agency

\*Based on overall Amadeus Value Hotels bookings across all customers in 2023.

# Flexible Payment Terms for Credit Line

Invoicing the month after check-in for improved cash flow management



# Agency Credit Card



Your clients may pay with your agency credit card. Just accept terms and conditions and pay for the hotel booking instantly.



## Accepted credit cards:

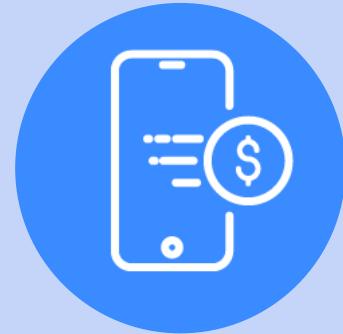


Credit Card payment gives you **more flexibility** – continue making sales even with a consumed credit line.



Save your agency credit card number in your Amadeus Agency profile to **make payments even faster**.

# Amadeus B2B Wallet



**Virtual credit card** payment is available with the Amadeus B2B Wallet (virtual credit card).



A secure virtual card number is generated for each transaction, ensuring **effortless tracking and flawless reconciliation** of hotel booking and payment data with full PNR integration.



**Earn rebates and minimize surcharges.** Various payment methods are available to address your different payment needs – offering you the flexibility to prepay or pay later with multiple currencies.

\*Based on overall Amadeus Value Hotels bookings across all customers in 2023.

# Managing your bookings

## With our built-in features



Take control of your mark-ups. Set your own rates & margins with our mark-up tool. Display bookings to your customers by using the customer view option.



Save and email a shortlist of hotels to your customers.



Easily check your balance with our built-in 'Credit Line Management' feature.

Value for your business

The screenshot displays the Amadeus booking interface. At the top, there are three steps: 'Browse', 'Booking', and 'Confirmation'. The 'Booking' step is active. On the left, there is a 'Pricing details' section for 'Amadeus Value Hotels' showing rates: EUR 279.68, EUR 279.68, EUR 27.97, and a total of EUR 307.65. The 'Customer view' toggle switch is currently off. On the right, there are fields for 'Traveler Information' (Room 1, Main guest), 'Special request', 'Travel agency information', and 'Payment information'. At the bottom, there are terms and conditions checkboxes, a note about confirming the step, and a 'Book Now' button.

# One centralized platform

Spend less time on admin and more time selling

## One platform, quick and easy access

All Amadeus Value Hotels properties are integrated into the Hotel platform. You can access them directly from the Amadeus Selling Platform, with no additional log-in required.

## PNR integration

Keep track of your bookings with full PNR integration of hotel booking data to mid and back-office systems, it's never been easier to manage your bookings and avoid manual errors.

**1 platform**

Quick & easy  
access

PNR integration

Value  
for your  
business



# Single shopping window

Save time during the booking process



Complete and multi-lingual hotel descriptions



Hotel visual information



Shop from the map with street view



Advanced filter and compare hotel options

# Quick & clear results

## Get the 'best deals' for your customers



Identify at glance the best revenue opportunity for your business



Choose and compare the most suitable paying option



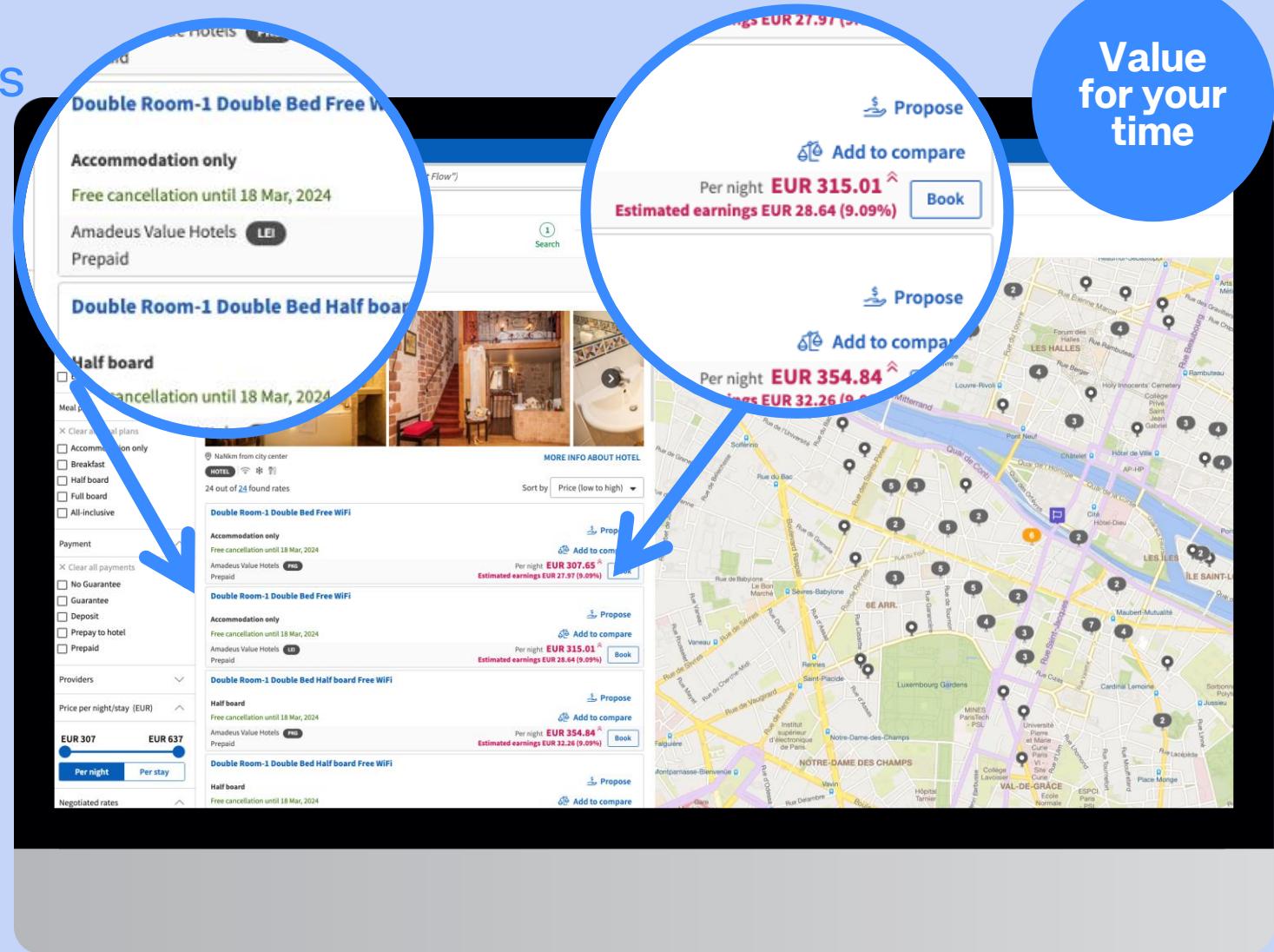
Have access to clear and comprehensive pricing and policy information about the chosen rate



The intuitive indicators highlight the most competitive combinations for rooms and rates



Choose the best payment method to optimize your cash flow



# Customer support and services

Build around your business

## 1. Quick & easy onboarding

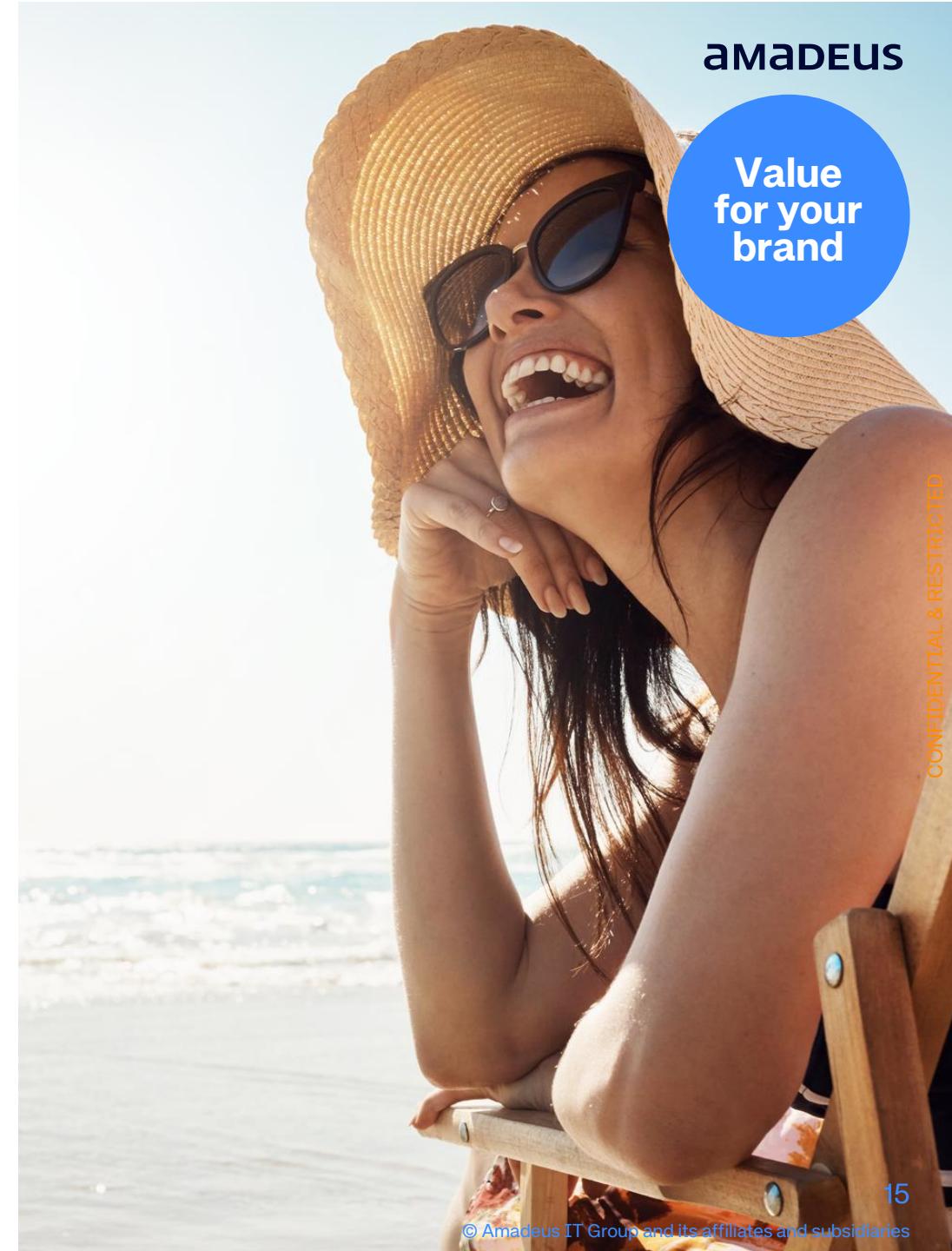
Integration is quick and simple, assisted by our team of experts. After sign-up, we will provide you with guidance and comprehensive materials to get you booking from day one.

## 2. 24/7 multilingual helpline

We're here for you and your customers anytime, offering assistance for incidents, claims, re-accommodation, and aggregator system synchronization.

## 3. Partnership for growth

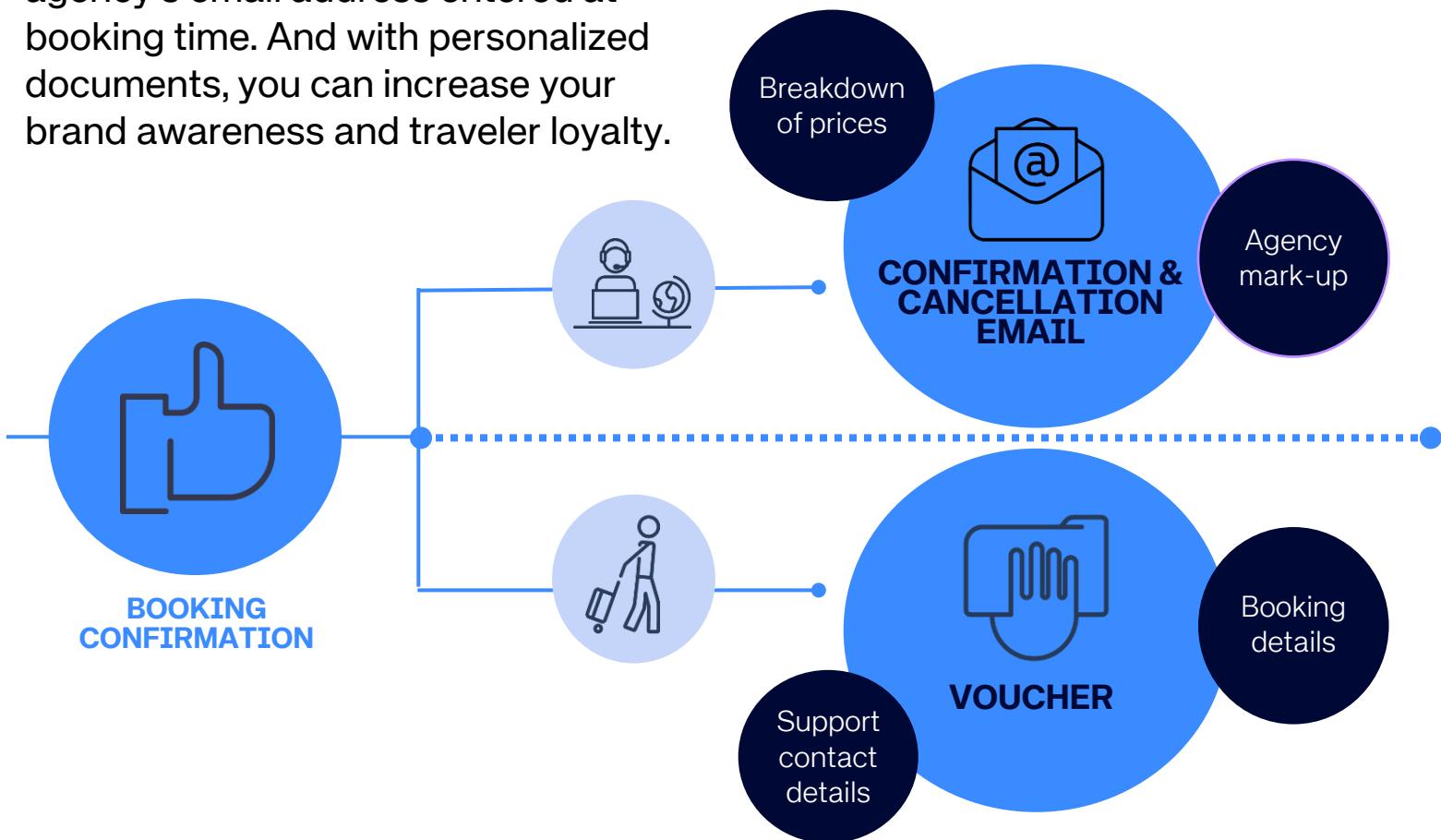
We provide data insights and collaborate with you to improve performance, ensuring we grow bookings together.



# Tailored booking process

Easy and clear for you and your customer

Travel documents are sent to your agency's email address entered at booking time. And with personalized documents, you can increase your brand awareness and traveler loyalty.



Personalized travel documents

**AMADEUS** TEST 1A OID FG  
2-8 AVENUE DU B  
ISSY LES MOULINEA  
FRANCE  
01.41.33.83.00  
FGROSSET@AMADEUS.COM

VOUCHER (Pre-paid booking)

CONFIRMATION NUMBER / RESERVATION NUMBER / ROOM CONFIRMATION NUMBER  
297117835 / S4QAP7 / 143675093077

Hotel Name: HIPOTEL PARIS PRINTANIA MARAÎCHERS  
Address: 150 Rue D'Avron  
City: Paris  
Country: France

CONTACT

GUEST DETAILS

MRS Coralie Test Cialis Test

RESERVATION DETAILS

| Arrival date / Check-in time | Departure date / Check-out time | Room type                    |
|------------------------------|---------------------------------|------------------------------|
| Jan 19, 2018                 | Jan 20, 2018                    | Chambre Simple 1 lit 1 place |
| Adults 1                     |                                 |                              |

ROOM 1

OTHER INFORMATION

Arrivée : Classement national Le classement officiel par étoiles de cet établissement a été attribué par ATOUT France, l'agence de développement touristique de la France. Frais Les frais et accromptes suivants sont appliqués par l'établissement lorsque

COMMENTS

ROOM 1: Taxes et frais payables à l'hôtel: EUR 2.00  
Depending on country local regulation, some local tax may need to be paid at the hotel.

The hotel is supplied by Travelscape LCC or Vacationspot SL (for France and Belgium)  
Booking confirmed by Amadeus Value Hotels

AMADEUS

Value  
for your  
brand

# Why choose Amadeus Value Hotels?

## Amadeus Value Hotels

Sourced by Amadeus, priced by you

### Value for your customers

- Free, net rate hotel program
- 600,000+ properties to choose from worldwide

### Value for your business

- Immediate revenue following booking for improved cash flow
- Set your own price & mark-up

### Value for your time

- One centralized platform
- Easy & simple option comparison

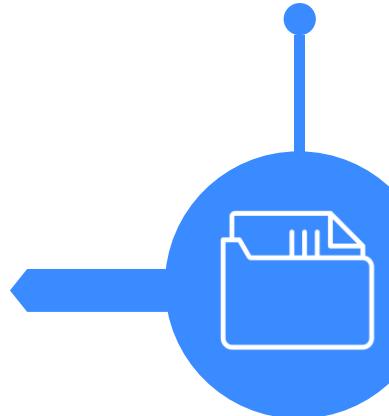
### Value for your brand

- 24/7 helpline
- Personalized travel documents

# Investing in your success

## Ongoing improvements

Expanding access to the best content



Streamlining operations for smart business processes



Optimizing the shopping & booking experience



Connect & Host



Build open platform, cloud, API, Security



Intelligence & Control



Innovating across the hospitality eco-system



# Thank you!

Amadeus. It's how travel works.

For further information, visit **amadeus.com** or  
speak to your Amadeus Account Manager today.