

A man in a dark suit and a woman with curly hair are loading a black suitcase into the back of a car. The woman is smiling and holding the handle of the suitcase. The man is leaning over the car, looking at the suitcase. The background shows a modern building with a glass and metal structure.

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# Amadeus Value Hotels

Sourced by Amadeus, priced by you

Amadeus. It's how travel works.

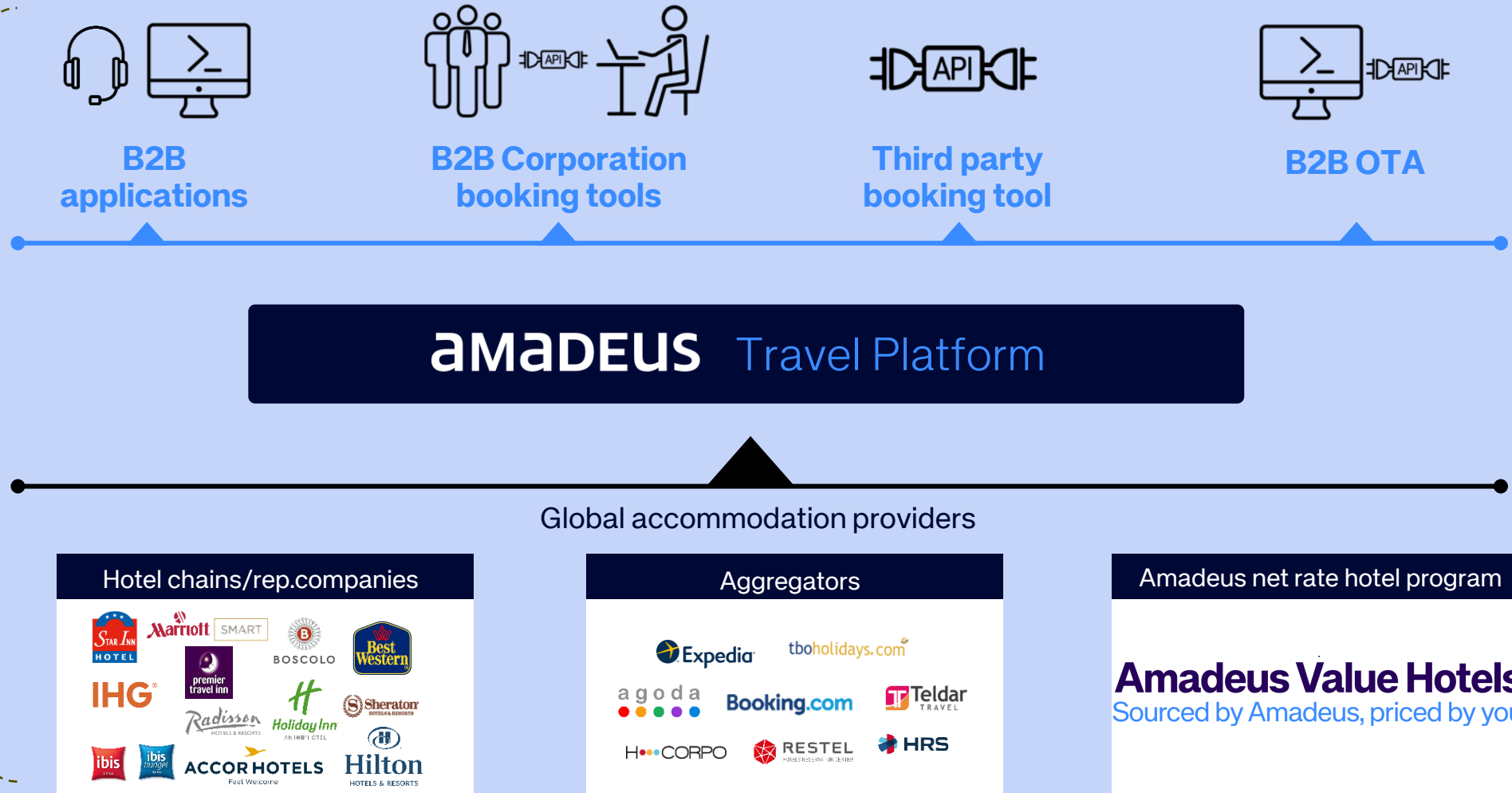
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# Provide your customers exactly what they want

Where and when they want it

Our portfolio includes properties of all types, in all locations so you can be sure to always **give your customers exactly what they want**, where and when they want it

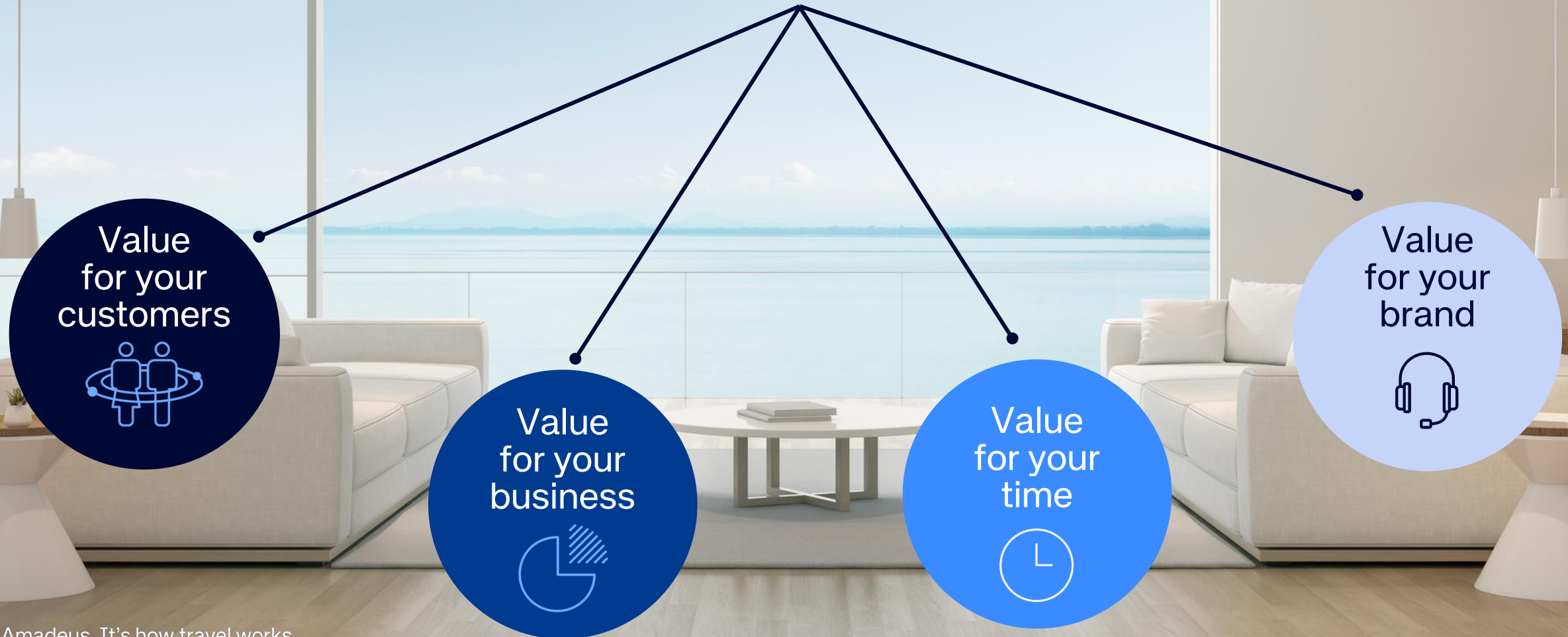


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# Why choose Amadeus Value Hotels?

## Amadeus Value Hotels

Sourced by Amadeus, priced by you





# A world of prepaid content

To suit all types of customers

Whatever the reason for traveling...  
Leisure, corporate or both – choose from  
a wide variety of prepaid content, to appeal  
to every traveler, no matter their budget.

Access different types of accommodation,  
from luxury suites to private boutique and  
business hotel rooms, all at competitive net  
rates, pre-negotiated by Amadeus.

Diverse  
prepaid content

**600K+**  
Major chains and  
properties worldwide

Suit  
all budgets

amadeus

Value  
for your  
customers

# Our hotel coverage

Discover our 600,000 hotels worldwide, from global chains to independent properties, accessible through one central platform



# Take charge of your finances

No need to wait for your reward

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Value  
for your  
business

Collect your hotel revenue immediately.

Amadeus Value Hotels offers you pre-paid rates. This means you receive your revenue upfront, instead of waiting until after check-out.

Define your own mark-up.

Take charge of your sales with our mark-up tool.

Decide your own rates and set your own margins.

Amadeus provides your travel agency with an agreed credit line.

Flexible payment options

- Agreed credit line\*
- Agency credit card
- B2B wallet (virtual credit card)

Immediate  
cash-flow

Choose your  
mark-up

Convenient  
Credit line

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# Credit Line

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Value  
for your  
business



Amadeus **provides your travel agency** with an agreed credit line to book Amadeus Value Hotels. Following payment, this credit line amount will be automatically recharged.



**Once the booking is completed**, you earn your agency fee and Amadeus invoices you for the net rate.

Average revenue per booking for your agency: 34€\*.



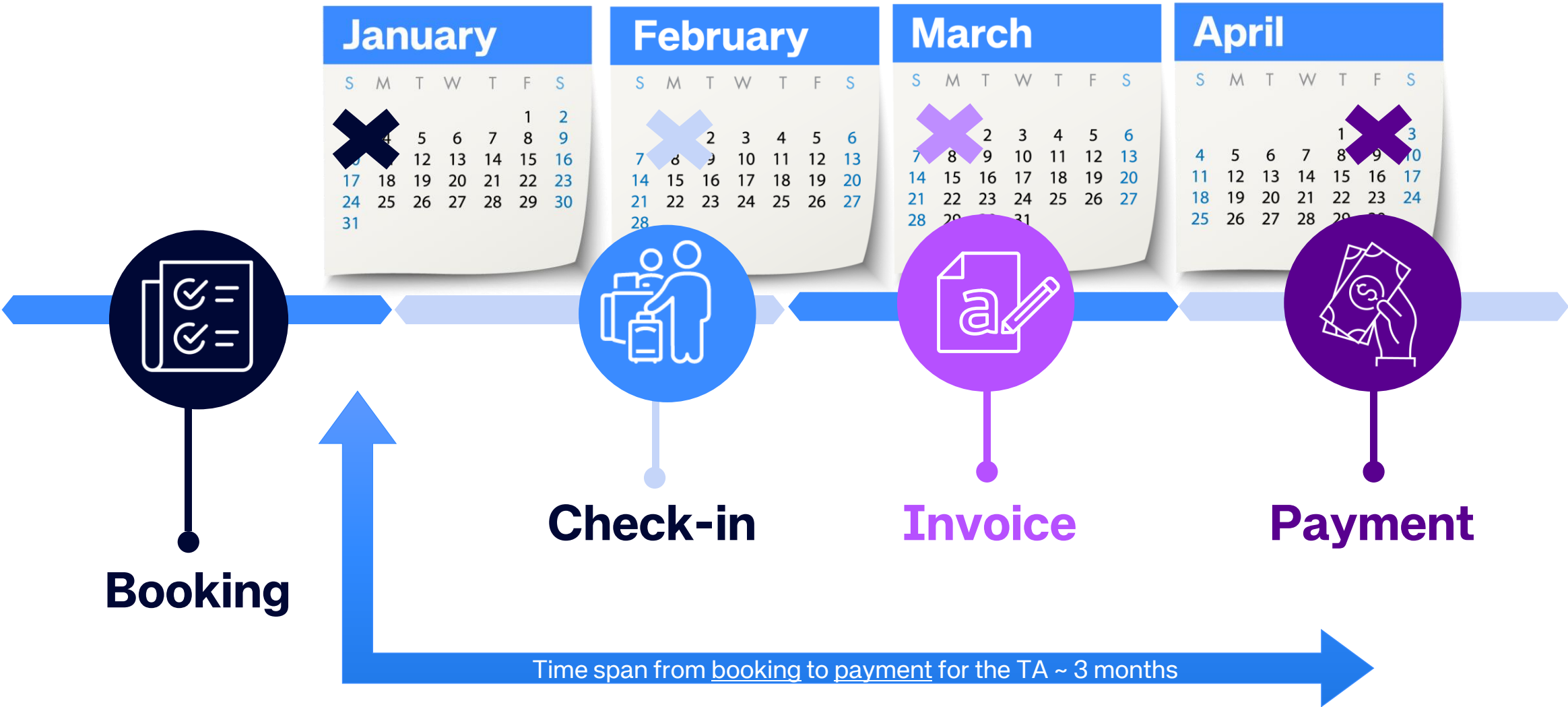
**You immediately receive** two confirmation documents:

- Hotel voucher for the guest
- Confirmation email for your travel agency

\*Based on overall Amadeus Value Hotels bookings across all customers in 2023.

# Flexible Payment Terms for Credit Line

Invoicing the month after check-in for improved cash flow management



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# Agency Credit Card

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for your  
business



Your clients may pay with your agency credit card. Just accept terms and conditions and pay for the hotel booking instantly.



## Accepted credit cards:



Credit Card payment gives you **more flexibility** – continue making sales even with a consumed credit line.



Save your agency credit card number in your Amadeus Agency profile to **make payments even faster**.

# Amadeus B2B Wallet

Value  
for your  
business



**Virtual credit card** payment is available with the Amadeus B2B Wallet (virtual credit card).



A secure virtual card number is generated for each transaction, ensuring **effortless tracking and flawless reconciliation** of hotel booking and payment data with full PNR integration.



**Earn rebates and minimize surcharges.** Various payment methods are available to address your different payment needs – offering you the flexibility to prepay or pay later with multiple currencies.

\*Based on overall Amadeus Value Hotels bookings across all customers in 2023.

# Managing your bookings

With our built-in features

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for your  
business



Take control of your mark-ups. Set your own rates & margins with our mark-up tool. Display bookings to your customers by using the customer view option.



Save and email a shortlist of hotels to your customers.



Easily check your balance with our built-in 'Credit Line Management' feature.

**Pricing details**

Item	Price	Status
Amadeus Value Hotels	EUR 279.68	
PKG - Package	EUR 279.68	
Accommodation only	EUR 279.68	
Base amount	EUR 279.68	
Agency fee	EUR 27.97	
Estimated earnings	EUR 27.97	
<b>Total price</b>	<b>EUR 307.65</b>	Prepaid

**Traveler Information**

Room 1  
Main guest \*  
Title: First name: Last name: PTC  
Email: Phone number: Select

**Special request**

**Travel agency information**

Email address \* X

**Payment information**

Method of payment \*  
Select method of payment

☐ I have read, understood and I accept the [Terms and Conditions](#) and acknowledge that packages rates are made available solely as part of packaged travel. Please ensure you check the confirmation e-mail for customer support details.

☐ I agree to the price and cancellation conditions displayed below

Please note that confirming this step will automatically End Transact your PNR

**EUR 307.65**  
Free cancellation until 18 Mar, 2024  
[Book Now](#)

Office ID: NCE1A011U

# One centralized platform

Spend less time on admin and more time selling

## One platform, quick and easy access

All Amadeus Value Hotels properties are integrated into the Hotel platform. You can access them directly from the Amadeus Selling Platform, with no additional log-in required.

## PNR integration

Keep track of your bookings with full PNR integration of hotel booking data to mid and back-office systems, it's never been easier to manage your bookings and avoid manual errors.

**1 platform**

Quick & easy  
access

PNR integration



# Single shopping window

Save time during the booking process

AMADEUS

Value  
for your  
time



**Complete and multi-lingual  
hotel descriptions**



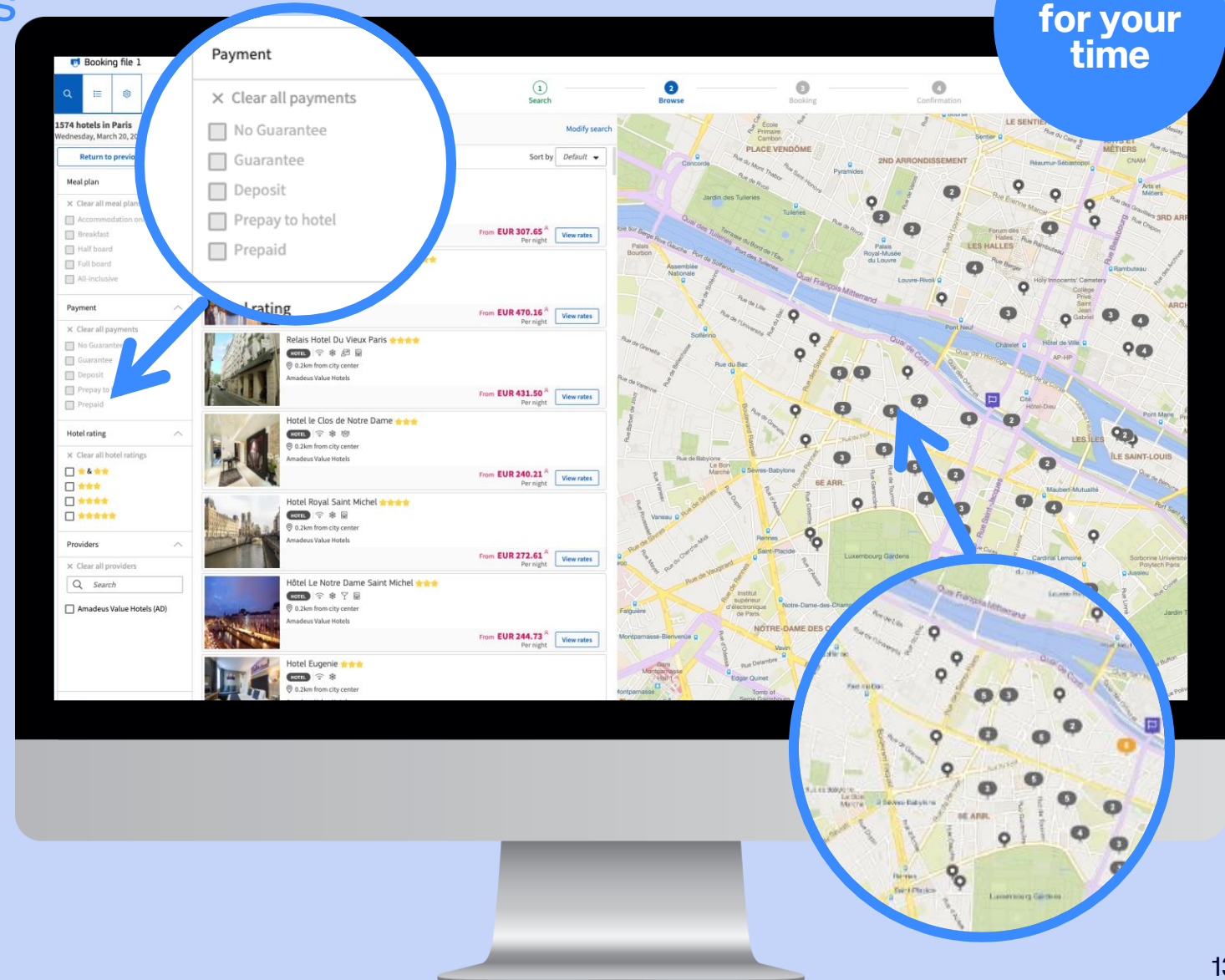
**Hotel visual information**



**Shop from the map with  
street view**



**Advanced filter and  
compare hotel  
options**



# Quick & clear results

Get the 'best deals' for your customers



Identify at glance the best revenue opportunity for your business



Choose and compare the most suitable paying option



Have access to clear and comprehensive pricing and policy information about the chosen rate



The intuitive indicators highlight the most competitive combinations for rooms and rates



Choose the best payment method to optimize your cash flow

The screenshot shows a hotel booking interface with several callouts highlighting key features:

- Top Left Callout:** Points to the 'Double Room-1 Double Bed Free WiFi' listing, which includes 'Accommodation only', 'Free cancellation until 18 Mar, 2024', and 'Amadeus Value Hotels Prepaid'.
- Top Right Callout:** Points to the 'Per night EUR 315.01' and 'Estimated earnings EUR 28.64 (9.09%)' indicators, along with 'Propose' and 'Add to compare' buttons.
- Bottom Left Callout:** Points to the 'Double Room-1 Double Bed Half board Free WiFi' listing, which includes 'Half board', 'Free cancellation until 18 Mar, 2024', and 'Amadeus Value Hotels Prepaid'.
- Bottom Right Callout:** Points to the 'Per night EUR 354.84' and 'Estimated earnings EUR 32.26 (9.09%)' indicators, along with 'Propose' and 'Add to compare' buttons.

The interface also shows a map of Paris on the right side, indicating the hotel's location.

Value  
for your  
time



# Customer support and services

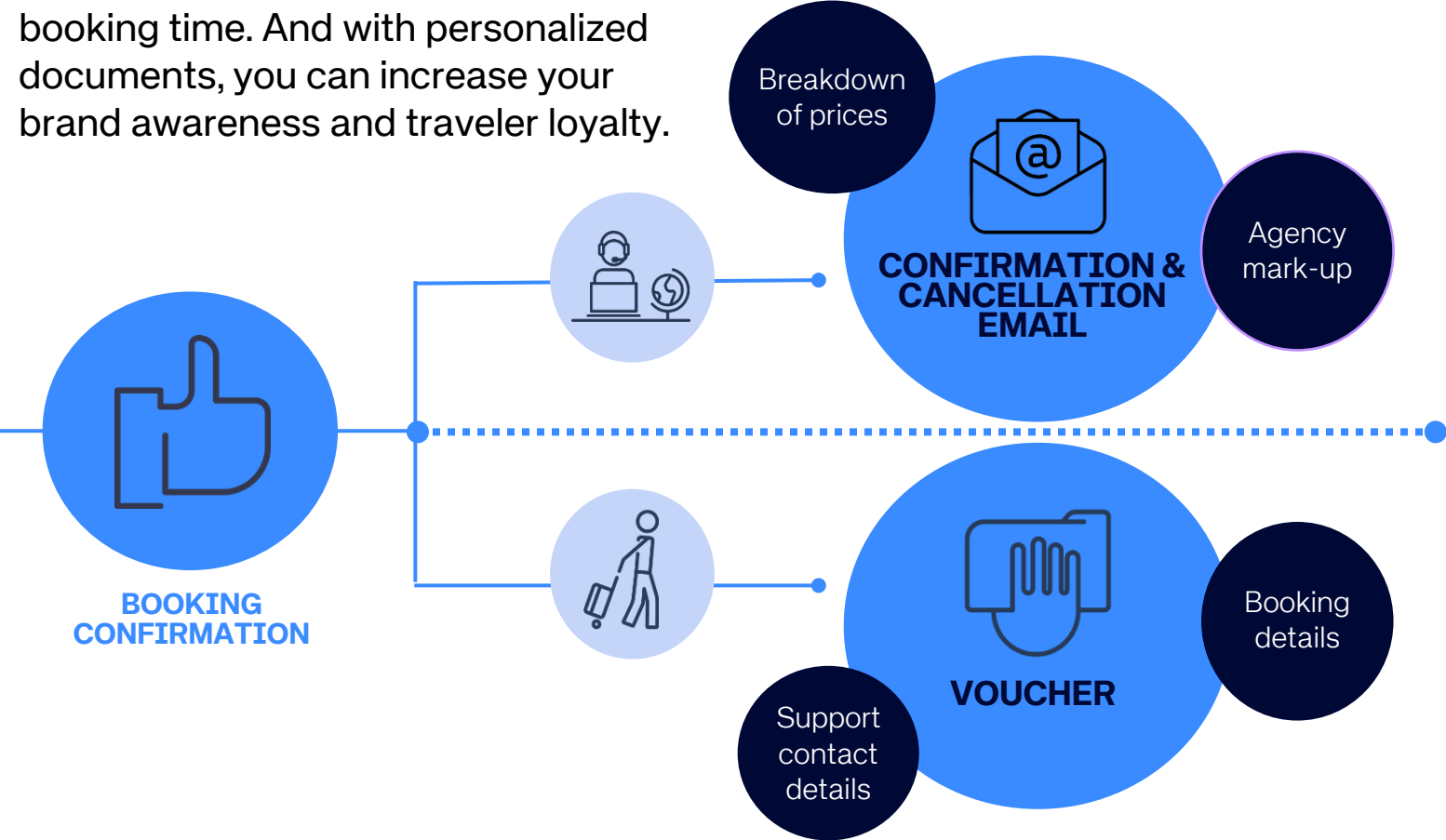
Build around your business

- 1. Quick & easy onboarding**  
Integration is quick and simple, assisted by our team of experts. After sign-up, we will provide you with guidance and comprehensive materials to get you booking from day one.
- 2. 24/7 multilingual helpline**  
We're here for you and your customers anytime, offering assistance for incidents, claims, re-accommodation, and aggregator system synchronization.
- 3. Partnership for growth**  
We provide data insights and collaborate with you to improve performance, ensuring we grow bookings together.

# Tailored booking process

Easy and clear for you and your customer

Travel documents are sent to your agency's email address entered at booking time. And with personalized documents, you can increase your brand awareness and traveler loyalty.



Value  
for your  
brand

amadeus TEST 1A OID FO  
2-8 AVENUE DU B  
ISSY LES MOULINEA  
FRANCE  
01.41.33.83.00  
FGROSSET@AMADEUS.COM

la prestation est  
petit-déjeuner co  
approximatif), W  
heures (le tarif p  
3.00 EUR par tra  
La li  
exhaustive. Les  
et sont soumis à  
vous sera deman  
Une taxe est pré  
par nuit/Frais d'é  
nuit Nous avons  
a fait part. Cepen  
par exemple, de  
Une navette pou  
rétablissement à

CONTACT

VOUCHER (Pre-paid booking)

CONFIRMATION NUMBER / RESERVATION NUMBER / ROOM CONFIRMATION NUMBER  
297117835 / S4QAP7 / 143675083077

Hotel Name: HIPOTEL PARIS PRINTANIA MARAICHERS  
Address: 150 Rue D'Avron  
City: Paris  
Country: France

GUEST DETAILS

MRS Coralie Test Ciais Test

RESERVATION DETAILS

ROOM 1		
Arrival date / Check-in time	Departure date / Check-out time	Room type
Jan 19, 2018	Jan 20, 2018	Chambre Simple 1 lit 1 place
Adults 1		

OTHER INFORMATION	COMMENTS
Arrivée : Classement national Le classement officiel par étoiles de cet établissement a été attribué par ATOUT France. L'agence de développement touristique de la France.Frais Les frais et acomptes suivants sont appliqués par l'établissement lorsque	ROOM 1: Taxes et frais payables a l'hôtel: EUR 2 Depending on country local regulation, some local tax may need to be paid at the hotel.

The hotel is supplied by Travelscape LCC or Vacationspot SL (for France and Belgium)  
Booking confirmed by Amadeus Value Hotels

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Personalized travel documents



# Why choose Amadeus Value Hotels?

## Amadeus Value Hotels

Sourced by Amadeus, priced by you

### Value for your customers

- Free, net rate hotel program
- 600,000+ properties to choose from worldwide

### Value for your business

- Immediate revenue following booking for improved cash flow
- Set your own price & mark-up

### Value for your time

- One centralized platform
- Easy & simple option comparison

### Value for your brand

- 24/7 helpline
- Personalized travel documents

# Investing in your success

Ongoing improvements



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# Thank you!

Amadeus. It's how travel works.

For further information, visit **amadeus.com** or speak to your Amadeus Account Manager today.