

# 7 Ways to Set Your Sales Staff Free From Admin

Travel demand is out there. Capitalizing on every chance to increase sales and avoid revenue losses will be crucial in achieving your goals. Automation can play a much bigger role in keeping your teams focused on clients, while ensuring compliancy of every sale with your agency's rules and policies.

In this short-staffed situation, the administrative burden to complete a booking is not sustainable. The variety of contracts with airlines, corporate agreements, market practices and rules affecting the booking process is hampering agents' efficiency and competing with their ability to interact with travelers.

Every manual error in the completion of a booking compromises travelers' servicing and is subject to Agency Debit Memos charges from airlines. Protecting your income and ensuring quality, speed and transparency of the travelers' service will drive long-term business recovery and strong relationships with customers.



## How do I increase sales and prevent the risk of revenue losses?

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### Whipping Queue Management into Shape

Using technology to automate Air and SSR segments status changes and to redirect misplaced PNRs affected by schedule changes to the right input queue.

Automatically moving retrieved PNRs to matching output queues based on the configuration defined for PNR remarks and agent signs.

Steering technology to automatically perform and dispatch PNR searches based on different criteria at defined times during the day.



## Ensuring PNRs Follow the Rules

Leveraging on technology to ensure PNRs quality before issuance in order to avoid tedious validation processes against contracts and rules.

## Winning the Issuance Game

Using ticketing automation to ensure accurate documents' issuance before the last hard deadline imposed by airlines.

Using technology to calculate of the most restrictive ticketing date for any PNR, in order to avoid revenue losses.

Putting technology in charge of analyzing and handling PNRs affected by schedule changes, in order to avoid ADMs from airlines.

## Make your automation move

Imagine your sales and profits increasingly growing. Think about the time and energy your sales teams can save from reducing administrative tasks with robotics at your side.

Stronger profitability is within your reach. Find out how. Contact your Amadeus Account or Sales Representative today.

### Amadeus Robotics

Maintain your business edge.  
Let robots do the dirty work.

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