

# Amadeus Insurance



Give your customers peace of mind with travel insurance cover that is automatically tailored to their trip while you increase your revenues with generous commissions.

Selling insurance is easy, quick and profitable with Amadeus Insurance.

In an increasingly competitive market Amadeus Insurance is your opportunity to become a convenient, trusted 'one stop-shop' for your customers.

Amadeus Insurance is simple to use. In just minutes you can be booking and distributing policies from your desktop.

With full integration in Amadeus Selling Platform and automated via the PNR there's no switching between applications and no re-entering information. Just fast, error-free booking of insurance products that are automatically tailored to your customer's itinerary.

And with commissions from insurers, what's good for your customers is good for your bottom line too.

## Insurance products typically available through Amadeus Insurance



Trip cancellation



Hospital treatment



Damaged or lost luggage



Medical assistance

## Amadeus Insurance benefits at a glance

- \_ Individualised customer service
- \_ Generous commissions
- \_ Effortless cross-selling
- \_ Fast and efficient
- \_ Little or no training needed
- \_ PNR integration cuts keying errors and eases after-sales servicing
- \_ Convenient commission tracking and reporting
- \_ Full integration with reservation and back office systems

## Fast and efficient and no training costs!

Amadeus technology delivers fast and intuitive results that are fully integrated into your existing booking and back office systems. A consistent Amadeus selling process treats insurance just like any other travel 'segment'. Automated prompts can be set to remind agents when to sell\*. Premiums are calculated automatically using the information in the PNR and confirmations and policies are issued immediately. With details of the sale sent to your back office automatically, there's less paperwork and more time for customers.

Amadeus Insurance is so easy to use most users need no formal training.

\*Available in certain markets.

## Effortless access to generous commissions

Amadeus Insurance enables you to sell trustworthy products from globally recognised providers.

Simply choose the right combination of insurer and cover from the drop-down menus. If you have a preferred provider you can easily set them as your system default. The rest of the information is filled automatically from the PNR, making insurance booking as simple as 'click-to-send'.

## Individual service means satisfied customers

Your customers want to protect themselves against travel risks like cancelled flights and medical emergencies.

Amadeus Insurance enables you to offer a high quality insurance product that perfectly meets their needs and fits their destination.

With just a few clicks you've done much more than simply sell insurance. You've provided excellent service and shown that you care, – a recipe for loyal customers and a strong business.

## Convenient sales tracking and reporting

New functionality allows you to accurately track your sales activities, – daily, weekly or monthly using a free online insurance sales reporting tool.

Amadeus Insurance:  
keeping it simple... and profitable

To find out how your business can benefit from fast, efficient and profitable insurance sales visit [amadeus.com/insurance](http://amadeus.com/insurance), contact your local Amadeus representative or drop us an email at [insurance@amadeus.com](mailto:insurance@amadeus.com) for more information.

Let's shape the future of travel.

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"Booking is quicker and we minimise the risk of mistyping because a lot of the information is already stored in the system. You also get a very good summary of the orders."

Ole Svendsen  
Managing Director, Vejle Reiser, Denmark

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