Amadeus AirPlus Travel Agency Card
Simplify the way you pay your travel suppliers

Key benefits
Manage non BSP payments securely and reduce the risk of fraud
With a single use virtual MasterCard that incorporates a short expiry date that's restricted to travel related merchants only, the risk of fraud can be significantly reduced. At the same time ensure PCI-DSS compliancy with no more sharing company card details around the office in unsecure formats.

Improved low cost carrier booking times
Fully integrated into Amadeus, a one shot entry will generate the unique one time virtual MasterCard number immediately from within Amadeus. No more hunting around trying to locate a company payment card each time it is needed. And when used in combination with Amadeus Light ticketing you get efficiency saving benefits in duplicate! Quick booking flow, quick payment reconciliation!

Reconcile payment administration easily
Descriptive billing functions enable additional information, such as internal invoice number and customer name, enhancing the card statement making it easier to match payments with mid and back office records.

Flexible billing options are also available
Allowing an organisation to maintain a healthy cash flow for when there is a confirmed sale rather than repeatedly topping up pre-paid alternatives, which demand funds before a booking enquiry has even been received.

Pay in 3 easy steps

1. Access the service using your current Amadeus AirPlus account

2. Generate a unique virtual MasterCard number from the Amadeus payment platform

3. OPTION 1: Make a payment from a PNR/TTR
   OPTION 2: Send the MasterCard details to the merchant

Free credit line provided by AirPlus International
Secure solution for instant payments to travel-related merchants
Worldwide coverage through MasterCard network, no charge for issuance
Track and reconcile payments easily with detailed statements
Fully PCI DSS compliant (Payment Card Industry Data Security Standard)
Who are Airplus International?
AirPlus International is a global specialist provider of business payment solutions, with more than 38,000 corporate customers and over 600,000 cardholders worldwide. AirPlus handles over 100 million transactions every year and offers market specific solutions in nearly 60 countries on five continents.

About Airplus International
AirPlus is travel agency neutral, the leading issuer of UATP worldwide and the preferred partner of various airlines such as Air China, United Airlines, Luxair, Lufthansa German Airlines, Austrian Airlines, Swiss International Air Lines, TAP Portugal and Singapore Airlines.

Case Study
Griffin Global Group

Griffin is the world’s leading Travel management company specialising in marine & offshore travel, with an operation of wholly owned offices in 13 countries.

In November 2014 ATPI acquired Griffin Travel. The purchase will increase the ATPI Group’s global turnover to US$2 billion during 2014 and will see the Group operate from six new cities around the world.

The ATPI Group has over 100 offices worldwide and has successful operations in corporate travel, shipping and energy travel, corporate event management and online travel technology.

What does Griffin use the solution for?
- LCCs – easyJet, Ryanair & Jet2
- Hotel guarantees
- Parking
- Car Rental
- Airline Ancillaries

What business issue(s) does it address for Griffin? How does it address them?
Cash-flow: allows Griffin continue to extend credit on Instant Purchase bookings

Increased efficiency: Speeds up the booking of LCCs without the need of leaving the native GDS screen to fetch Virtual Card for payment

Faster reconciliation: The additional Billing Information makes it easier to match payments with Griffin’s mid & back office systems. We populate multiple DBIs when requesting the Virtual Credit Card. This ensures that the card claimed ‘belonged’ to that booking. This makes reconciliation much more efficient, and also means that we can quickly trace the payment details in the event of any issues.
How easy was it to implement?
We requested the new AATAC account which took a couple of weeks to turnaround. We then lodged the number into Amadeus (by using a smart key) and we were ready to go...

How easy is it to use and what training requirements are there?
Really easy, all we had to do was load the card number as a smart key in Amadeus. Training was minimal, as it is simply a matter of using the smart key as a means to generate the virtual form of payment.

What is the user profile?
It is predominantly our Reservations team that use the AATAC solution, however the consolidated reports that we get really help our Accounts department reconcile our invoices and ensure accurate onward billing to our customers.

How quickly did the Griffin start realising the benefits?
Immediately; our Reservations team are very happy with how easy it is to book LCCs in Amadeus.

What impact has it had for Griffin’s operations team?
AATAC has greatly reduced the time & resource taken to book & package LCCs.

Has it reduced operating costs? Are there any other organisational benefits?
The AATAC account in conjunction with Amadeus’ Light Ticketing Solution has considerably reduced the processing time for Low Cost Carriers. It is now much more consistent with our scheduled carrier bookings. The AirPlus Statement identifies these bookings efficiently, allowing us to match these bookings to our records. Also, the AirPlus Portal allows our Accounts team to monitor spend, retrieve old statements & pay outstanding balances.

What are the security (anti-fraud) benefits? How does it minimise risk to the travel seller’s business or to their customers?
Firstly, AirPlus has an excellent Fraud Prevention System (FPS) which monitors payments and acts accordingly. Also, as it’s a “one time only” payment, made securely in Amadeus, it’s far more secure than using a real credit card on the airlines’ websites.

What are the benefits of descriptive billing (in the PNR) that gets transferred to mid/back office for reconciliation?
Our customers are predominantly in the Marine & Offshore sector, where a significant amount of their travel is re-charged to their clients. The ability to capture Cost Centres, Project Codes and/or Travel Approvers and to have that data on the invoice is invaluable.

“Griffin Global Group has found the introduction of AATAC to be an excellent enhancement to our workflow as it enables the consultants to remain within selling platform and not have to move to another application. This in turn brings increased efficiency to the overall booking process”

Mark Taylor
Global Operations Director, Griffin
Amadeus is at the heart of the global travel industry. Our people, our technology and our innovation are dedicated to working with our customers and partners to shape the future of travel.

- We help them connect to the travel ecosystem.
- We help them serve the traveller.
- We help them manage their travel business.

Together, let’s shape the future of travel.

Find out more
For further information, visit amadeus.com/product or speak to your Amadeus Account Manager today.