

# Travel PA



## The challenge

Travel PA is the brainchild of Hamish Kaumaya, a tailor-made holiday company that specialises in luxury travel. It employs 65 home workers providing a high-end concierge style service to a well-heeled clientele. With turnover doubling year on year, keeping on top of the volume of transactions was becoming a management challenge.

Bank transfers, traditional credit cards and the IATA Billing & Settlement Plan (BSP). These are well-trusted, staple methods for travel agencies to pay travel suppliers. But with the increasing use of the company's payment cards by a growing team of home homeworkers, it meant the bank was frequently putting a stop on their payments as a security precaution. The management team would often have to intervene to re-authorise the cards and spend unnecessary time to investigate the transactions.



## The solution

The introduction of Amadeus B2B Wallet was a no-brainer for Travel PA. The virtual card gives their home workers' access to pre-authorised funds through the companies' front office. It saves everyone time as payments are fully integrated with the selling interface.

For added security, a unique card number is created for every transaction and spend limits can be managed with each individual. For example, new starters can be given a lower spend level which helps them to control the settling in period of new employees. It also provides the ability to create an authorised supplier list to further reduce the risk of fraud. And at the end of each day the management team receives a daily banking report for quick and easy reconciliation.

Amadeus B2B Wallet Prepaid is a solution comprising of two virtual cards linked to the same account. The credit card option earns travel agencies a rebate on the amount spent, or the debit card option helps avoid payment card surcharges applied by some travel providers. Regardless of whether you're selling online or offline, it gives companies like Travel PA the flexibility to earn, save or borrow; to manage their payments safely and helps reduce the risk of fraud.

*"When Amadeus launched B2B Wallet it was the perfect solution to manage our transactions. At any point in time we know exactly who is accessing our funds. We can set limits and easily manage our daily banking. It couldn't be easier."*

Hamish Kaumaya, Founder, Travel PA

## True Stories of Transformation

## Earn, save or borrow?

Travel agencies can manage cash better with a virtual wallet