

Amadeus Partner Network FAQ

Q.

What's in it for me?

Through the Amadeus Partner Network, you can scale your business with access to Amadeus resources and products, expand your geographical reach and customer base, and join forces to better serve the travel industry.

Q.

Are there any requirements to join the program?

Partners should be established companies with commercialized products/services and with an existing customer base. We'll assess your application based on the type of solution you're offering, target customer segment and customer adoption.

Q.

Are there any fees when joining the program?

Upon signing the partnership contract, an annual fee will be applied to participate in the Amadeus Partner Network (APN) program. Depending on which partner tier you're part of, this will provide access to different benefits, including training, marketing support, Partner Marketplace listing, technological resources, and access to our customer base. This will help partners to maximize their potential within the program and foster successful collaborations across multiple business lines within Amadeus.

Q.

What type of partnerships do we support?

We offer three partnership models within the Amadeus Partner Network. (1) **Connect**: build on top of or integrate with Amadeus' technology or platform, provide data or other technology products e.g., through APIs, (2) **Sell**: refer, resell or co-sell our products, and (3) **Service**: provide integration support, implementation and design on our products.

Q.

What steps should I take to become a partner?

1. Choose a partnership model that aligns with your interests.
2. Navigate to the "[Become a partner](#)" section and fill out the application form.
3. After application review and assessment, you will receive an email notifying you of your application status.
4. Qualified applicants will receive further information to complete the risk assessment process prior to signing the contract.

Note:

- To enrol in Amadeus Partner Network, **potential partners** are required to submit an application via our [website](#).
- Amadeus reserves the right to accept or reject any application at its sole discretion.
- Partners are required to meet certain participation criteria, including the completion of Amadeus' risk assessment process.
- To explore further business opportunities, **existing partners** can contact their partner manager without having to submit new application form. Additional risk assessment processes may be required.



I'm not ready to apply for the Amadeus Partner Network yet but would like to explore Amadeus' technology to build a travel app, are there any APIs I can use?

Yes, please visit [Amadeus for Developers](#) for our comprehensive list of Amadeus Travel APIs.