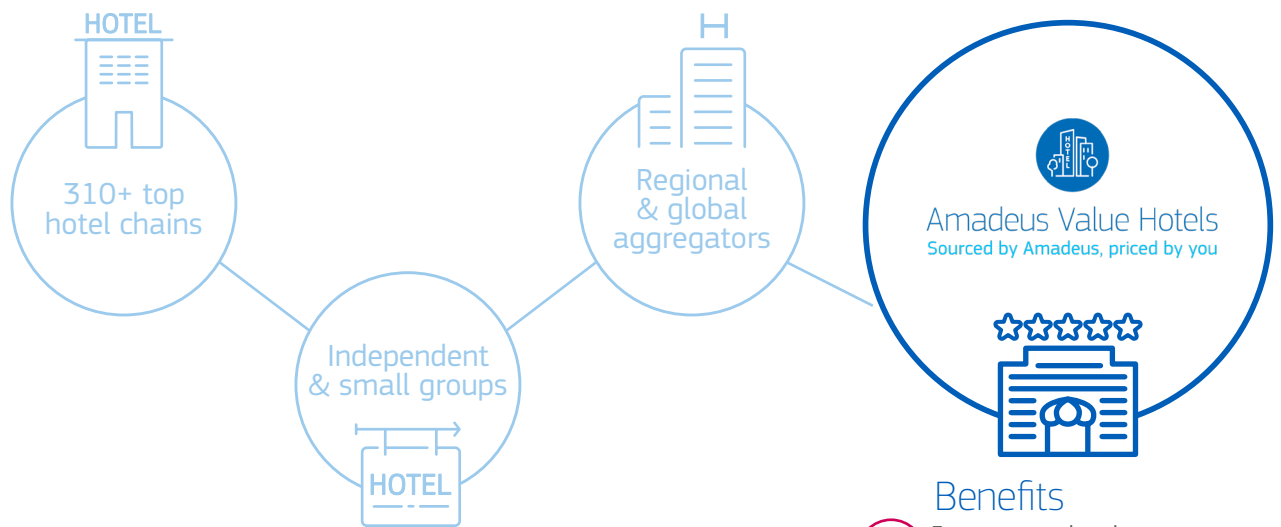


# Amadeus Value Hotels

Sourced by Amadeus, priced by you

Amadeus Hotels breadth and depth of content.



Providing benefits to both the traveler and travel sellers is an essential part of the [Amadeus Travel Platform](#). That's why we offer Amadeus Value Hotels. Hotel content that is sourced by Amadeus and, best of all, **priced by you**. With each property offering net rates, you decide your mark-up and maximize your revenue.

Available as part of our hotels offering through the Travel Platform, [Amadeus Value Hotels helps bring value to you](#).

No more...	...Instead
<ul style="list-style-type: none"> <li>✗ Trying to get access to hotel travel managers to negotiate net rates</li> </ul>	<ul style="list-style-type: none"> <li>✓ Free programme participation</li> </ul>
<ul style="list-style-type: none"> <li>✗ Handling manual reservations</li> </ul>	<ul style="list-style-type: none"> <li>✓ Access to a large number of hotels with highly competitive rates</li> </ul>
<ul style="list-style-type: none"> <li>✗ Searching multiple web sites to get the best rates</li> </ul>	<ul style="list-style-type: none"> <li>✓ Autonomy to set agency fee levels</li> </ul>

## Amadeus Value Hotels

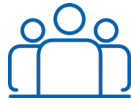
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### Benefits

- Free, net rate hotel programme, **simple sign-up procedure**
- Extensive worldwide content: **500,000+ properties**
- Rates are **pre-negotiated** by Amadeus
- Instant cash flow** with agency fee made at point of sale
- Autonomy** to decide your sales margin
- Efficient **booking functionalities**
- A **single shopping window** to easily compare multiple hotel offers on the same screen
- All bookings integrated into the **PNR**, mid and back office systems
- Convenient agency **credit line** or **credit card** payment, including virtual credit card payment with **Amadeus B2B wallet**
- Easy **invoicing** and **reconciliation** processes
- 24/7 support** to you and your customers and **personalized travel documents**

## How does Amadeus Value Hotels bring value?



### Value for your Customers:

Choose from 500K+ properties and hotel chains worldwide, with:

- \_ Diverse content offer to suit all traveler types
- \_ Variety of rates and meal plan



### Value for your Time:

All properties are integrated into the Hotel Platform, so you can:

- \_ Access directly from Amadeus Selling Platform with no additional log-in
- \_ Keep track of bookings via the full PNR and back-office integration
- \_ Open and manage easily your incident requests directly in Amadeus Service Hub



### Value for your Business:

With Amadeus Value Hotels, there's no need to wait for your reward:

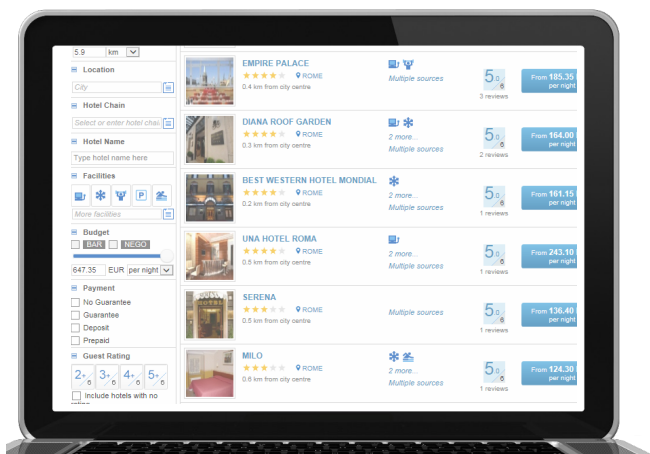
- \_ We offer pre-paid rates, so you collect the reward straight after booking
- \_ Define your own rates and margins with the mark-up tool
- \_ Make payments through an agency credit card or through a consumed credit line



### Value for your Brand:

Maintaining a good reputation with your customers is always top of mind:

- \_ Access a multilingual helpline to support your customers when they need it
- \_ Personalize all travel documents to maximize your agency's brand awareness
- \_ Quick and easy onboarding, with several materials to help you get started



- \_ One **single shopping window**, with advanced filter and search options, including map view and trusted traveler reviews

- \_ Intuitive indicators identify the **optimal revenue opportunity** for your business

- \_ Choose the **best payment method** for your business

- \_ Easily **manage bookings** with tools such as the 'Credit Line Management' feature at your disposal

## How to take advantage?

For more information, contact your Hotel Sales Representative or email [hotel.distribution@amadeus.com](mailto:hotel.distribution@amadeus.com)