

# Amadeus PROPworks®



## Managing Revenue and Property

### The centre of the revenue management function

Managing revenue and property at transportation facilities means not only managing leases and tenants but also ensuring that the right information is available for making critical business decisions. Agreements with companies and individuals, business turnover and operational performance are becoming more and more complex. In order to compete and remain profitable, facilities must provide services, concessions and retail establishments for customers. This has made managing transportation facilities much more complex than in the past.

Amadeus PROPworks is a comprehensive software application designed to manage the lease, property and revenue information needed to operate complicated businesses and transportation facilities of all sizes. This includes airports, seaports and railroads, as well as large national and global commercial enterprises.

### Information when you need it

Amadeus PROPworks allows companies to monitor agreements and leases, to compile information about business relationships, to bill and invoice tenants or concession operators and to track service providers and concessionaires for compliance to agreements. In addition, agreements with companies and individuals, business turnover, operational performance, facility information, site-specific configurations and management of user information are seamlessly integrated into Amadeus PROPworks.

Optional industry-specific software components allow facilities to track physical space and property assets at each facility, to compile statistics for tracking performance, to manage utilities, to track tenant alterations and to interface easily with other software programs.

### Positioned for the future

With the acquisition of Air-Transport IT Services (AirIT), Amadeus is now one of the recognised leaders in providing revenue and property management solutions to the transportation industry. Amadeus is building systems for the facilities of tomorrow – utilising automated control systems, data warehousing and combined operational and business systems.

As a full service provider, Amadeus complements its product offerings with consulting services, training and a full service support organisation.

Amadeus PROPworks is designed to grow and evolve through software development updates and new products and modules. Customer experience and on-going industry knowledge are blended to deliver a software program containing the most useful and current tools.

## Managing Property and Assets

Amadeus PROPworks is used by facilities and businesses to improve internal communication and more efficiently manage agreements, billing and invoicing, company contacts, statistics, concession sales and more.

### Core Modules

#### Agreement Management

Tracks details about each agreement that an enterprise has with its tenants, other companies or individuals. They may occupy space at an airport or commercial building or they may operate from a transportation facility or provide services to other tenants.

#### Company and Contact Management

Maintains information on each company that has a business relationship with the enterprise. This includes information on each company as well as multiple contacts for that company.

#### Billing and Invoicing

Performs complex billing calculations and generates invoices based on tenancy or occupancy, minimum guarantee, activities and miscellaneous fees. It is designed to handle complicated calculations, such as joint use fees for airlines, airport tenants, service providers and concession operators that compensate the airport for the use of its facilities or services. Billing is based on user defined billing calculation rules and allows users to monitor payments and balances.

#### Sales Management

Tracks concession and service providers for compliance to agreements and monitors internal and external sales by corporations. It tracks revenue from food and beverage operators, retail operators and ground transportation providers, as well as product sales for business units and internal departments.

### Optional Modules

- \_ Space Management
- \_ PROPworks GIS / Viewer
- \_ Aeronautical Statistics
- \_ e-Invoicing
- \_ Carrier Activity Tracking
- \_ Cash Posting
- \_ Insurance and Sureties Management
- \_ Utility Management
- \_ Accounts Receivable Interface

### Technical Architecture

- \_ Operating system and database independent
- \_ Browser-based software technology
- \_ Supports a full line of client operation systems including Windows XP, Windows Vista, and Windows 7
- \_ Easily integrated to existing outside application systems
- \_ System administration function that controls security, user access, user accounts and roles, profiles and agreements roles
- \_ Configuration to meet customer requirements
- \_ Default general ledger code format can be specified to match a customer's format

At Amadeus we are 14,000+ experts in 190+ countries, committed to advancing the world of travel. Our solutions help customers and partners:

- Connect to the travel ecosystem and grow revenues
- Manage operations efficiently and reduce costs
- Serve travellers better and increase loyalty

THINKING ABOUT REVENUE MANAGEMENT?

Visit [amadeus.com/airport](http://amadeus.com/airport) or contact an Amadeus sales representative at [airport@amadeus.com](mailto:airport@amadeus.com)

Let's shape the future of travel.