

Professional quotes in minutes

amadeus.com

Amadeus Offers

Optimise your pre-booking activities to benefit both your business and customers, reducing the time spent on trip management by up to 60% on average.

An automated cross-channel solution, Amadeus Offers centralises your pre-booking activities and stores travel data in a single location. Exchange trip proposal details with travellers via e-mail or other Amadeus applications.



Leading innovation

Amadeus Offers is a comprehensive demand management solution, from handling trip proposals in the pre-booking phase to offering alternative travel arrangements after departure.

Simplify the management of this complex and essential phase of the booking process, reducing your daily workload.

Improve efficiency and boost revenue

Automated processes replace time-consuming workarounds for productivity gains. Eliminate duplicate and fictitious bookings, reducing the cancellation of bookings and risk of debit memos.

Streamline demand management

Using the existing booking flow, trip quotations are stored in the same passenger name record (PNR) as the itinerary, providing a complete view of a traveller's options.

For easier decision-making, proposals are quickly and clearly exchanged with travellers via e-mail using the Offer Notice. Once selected, the offer is retrieved and confirmed into a booking in one transaction.

Business intelligence reporting

Stored travel data can be used to generate reports for analysis of pre-booking behaviours and trends, valuable information to optimise your operations.

Key features

- Propose offers for flights, hotel and car rental and confirm bookings quickly
- Extended offers allows you to create quotes for externally sourced content to include in the Offer Notice or proposal, and confirm the booking
- The Offer Notice is a customisable, pre-formatted e-mail that includes flight/hotel/ car rental details and pricing
- Summarised fare conditions using Amadeus Mini Rules included in the Offer Notice
- Package offers into a proposal with a single price
- Access Amadeus Offers with Amadeus Selling Platform Connect, Amadeus e-Power Consolidator and Web Services
- Air content can be displayed in Amadeus CheckMyTrip

“We were enthusiastic to try Amadeus Offers, and it has already exceeded expectations after just a few months usage. It delivers significant time savings and opens up new business opportunities around pre-booking activities. A very important plus is the real added value we can now provide to customers.”

**Jan Van Steen,
Director, Omnia Travel**

Key benefits

Increase productivity and revenues

- Save time and money, replacing time-consuming workarounds
- Reduce time spent on trip management by as much as 60% on average
- Increase sales by proposing additional services based on stored trip proposals
- Consolidate bookings and offers for greater flexibility and improved efficiency

Enhance customer satisfaction and retention

- Reinforce your brand value and extend your potential market using the Offer Notice, with customisable fields and automated content translation into 31 languages
- Simplified fare conditions, making them easy to understand
- Demonstrate the value you deliver, detailing realised and missed savings

Optimise operations management

- Tailor products to your customer's needs by understanding what offers turned into bookings
- Eliminate duplicate PNRs and fictitious bookings to reduce cancellations and the risk of debit memos
- Enhance your commercial relationship and negotiating power with providers using business intelligence from proposed and confirmed offers



Amadeus Offers in Amadeus e-Power Consolidator

Let's shape the future of travel

Amadeus provides solutions which facilitate the entire travel journey, improving the traveller's experience whilst helping airlines manage their own business more effectively. We are at the heart of the global travel industry, working with our customers and partners to shape the future of travel.

Find out more

For further information visit amadeus.com or speak to your Amadeus account manager today.